

#### REQUEST FOR QUOTATIONS (for Goods)

Procurement Number: 031/MZCH/2025-26/007

To:

March 5<sup>th</sup>, 2025

The Procuring Entity named above invites you to submit your quotation for the goods described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

#### SECTION A: QUOTATION REQUIREMENTS:

- 1. Description of goods and related services: Supply and delivery of Surgicals, medicine and injectables
- **2.** Quotation prices should be based on: Malawi Kwacha for goods supplied from within Malawi; EXW insured and delivered to Mzuzu Central Hospital.
- 3. The delivery period required is within 7 days from the date of order.
- 4. Quotations must be valid for 30 days from the date of the receipt given below.
- 5. The warranty/guarantee offered shall be N/A
- **6.** Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above, and indicate your acceptance of the terms and conditions.
- 7. Quotations must be received, in sealed envelopes, no later than 10:00 hrs on 13th, May, 2025.
- **8.** Quotations must be returned to:

The Procurement and Disposal Unit

Mzuzu Central Hospital, P/Bag 209, Luwinga, Mzuzu 2.

Tel: 01 320 620, Fax: 01 320 217

- **9.** The attached Schedule of Requirements in Section C, details the items to be purchased. You are requested to quote your delivered price for these items by completing and returning Sections B and C.
- 10. Quotations that are responsive, qualified, and technically compliant will be ranked according to price. Award of contract will be made to the lowest evaluated priced quotation by item or by total through the issue of a Local Purchase Order.

Signed

Title/Position: Principal Procurement Officer

For and on behalf of the Purchaser

Name: **Dominic Chimaliro** 

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Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information/certification required within this RFQ.

#### SECTION B: QUOTATION SUBMISSION SHEET

- 1. Currency of Quotation: Malawi Kwacha
- 2. Delivery period offered: ...... days/weeks/months from date of Purchase Order.
- 3. The validity period of this Quotation is: ..... days from the date for receipt of Quotations.
- 4. We attach the following documents:
  - i. Section C of the Request for Quotations completed and signed;
  - ii. Beneficial ownership disclosure form;
  - iii. Proforma invoice/quotation on company letterhead;
  - iv. A copy of your Trading Licence;
  - v. A copy of a Tax Clearance Certificate;
  - vi. A copy of a valid PPDA certificate;

7. Drugs Expiry Date \_\_\_\_\_

- vii. A copy of the VAT registration certificate
- 5. We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above and that any resulting contract will be subject to the Government of Malawi's General Conditions of Contract for Local Purchase Orders.
- 6. We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

Authorised by:		
Signature:	Name:	
Position:		·
	Date:	
Authorised for and on behalf of:		(DD/MM/YY)
Company:		

If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ

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prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.

SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)

### **LOT 1: SUTURES**

Item No.	Description of goods	Unit of issue	QTY	Delivered Unit Price <i>Kwacha</i>	Delivered Total Price Kwacha
1	Polyamide Black Monofilament suture USP 1, cutting 40mm needle 75cm	12	100		
2	Polyamide Black Monofilament suture USP 2-0, cutting 26mm needle 75cm	12	200		
3	Polyamide Black Monofilament suture USP 2-0, reverse cutting 26mm needle 75cm	12	100		
4	Polyamide Black Monofilament suture USP 2-0, round bodied 26mm needle 75cm	12	200		
				Sub-Total	
				VAT 16.5%	
				PPDA 1%	
				Grand Total	

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### **LOT 2: TABLETS AND CAPSULES**

Item No.	Description of goods	Unit of issue	QTY	Delivered Unit Price <i>Kwacha</i>	Delivered Total Price Kwacha
1	Garbapentin 300mg	100	200		
2	Glibenclamide 5mg	1000	100		
3	Griseofulvin 250mg tablets	100	100		
4	Hydroxyurea 500mg, Capsule	100	100		
5	Isosorbide dinitrate 10mg, tablets	100	50		
6	Ketoconazole 200mg	100	50		
7	Lorazepam 1mg, tablets	100	50		
8	Lorazepam 2mg, tables	100	50		
9	Losartan 25mg, tablets	100	100		
11	Metformin 850mg	100	200		
12	Methyldopa 250mg	100	200		
13	Morphine sulphate 10mg (slow release)	60	100		
14	Multivitamin tablets	1000	40		
15	Nifedipine 20mg (slow release)	100	200		
16	Nitroglycerin sublingual 0.5mg tablet	100	50		
17	Ondansetron 4mg, tablets	10	2000		
18	Prazosin 1mg, tablets	100	100		
19	Pregabalin 75mg	30	200		
20	Risperidone 1mg	100	200		
21	Sevelamer carbonate (Phosphate binders) 400mg	100	200		
22	Sevelamer carbonate (Phosphate binders) 800mg	100	200		
23	Simvastatin 20mg tablets	100	50		
24	Tripride 2 (Metformin 500mg/Pioglitazone 15mg/Glimepiride 2mg)	30	300		
	<u> </u>			Sub-Total	
				VAT 16.5%	
				PPDA 1%	
				Grand Total	

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### **LOT 3: GALENICALS**

Item No.	Description of goods	Unit of issue	QTY	Delivered Unit Price <i>Kwacha</i>	Delivered Total Price Kwacha
1	Mupirocin ointment	EACH	2000		
2	Natamycin Eye Drops 5%	EACH	1000		
3	Salicylic acid 10% ointment (in YSP), 500g	Each	50		
4	Salicylic acid 20%, ointment, 500g	Each	50		
5	Sevoflurane	EACH	50		
6	Sodium Polystyrene sulfonate (Kayexalate) 15g	EACH	2000		
7	Timolol maleate eye drops 0.5%, 5ml	Each	1000		
				Sub-Total	
				VAT 16.5%	
				PPDA 1%	
				Grand Total	

### **LOT 4: INJECTABLES**

Item No.	Description of goods	Unit of issue	QTY	Delivered Unit Price <i>Kwacha</i>	Delivered Total Price Kwacha
1	Metoclopramide hydrochloride 5mg/ml, 2ml	EACH	2000		
2	Midazolam 1mg/ml,1ml	EACH	500		
3	Morphine sulphate 10mg/ml, 1ml	EACH	1000		
4	Nitroglycerin 5mg/ml Injection	EACH	100		
5	Noradrenaline 1mg/ml, 4ml	EACH	500		
6	Omeprazole 20 mg, powder for solution-infusion.	EACH	1000		
7	Paracetamol Injection 10mg/ml, 100mL	EACH	1000		
8	Pantoprazole 40mg powder- solution for inject	EACH	200		
9	Pheniramine maleate Injection 2ml	EACH	300		
11	Promethazine hydrochloride 25mg/ml, 2ml	Ampo ule	1000		
12	Protamine Sulfate 50mg/5ml injection	EACH	100		
13	Sodium bicarbonate 4%, 50ml	EACH	200		
14	Sodium chloride 0.9%, 200ml	Bottle	1000		
15	Sodium chloride 0.9%, 100ml	Bottle	1000		
16	Sodium lactate compound (Ringers lactate), 200ml	Bottle	1000		

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17	Sodium lactate compound (Ringers lactate), 100ml	Bottle	1000	
18	Tranexamic Acid 500mg vial	EACH	1000	
				Sub-Total
				VAT 16.5%
				PPDA 1%
				Grand Total

The following attachments are appended to clarify the Description of the Goods: [List any attachments providing an additional specification of the goods required] Authorised by:

Signature:	 Name:	
Position:	Date:	

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#### BENEFICIAL OWNERSHIP DISCLOSURE FORM

### INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the Bidder. In case of a joint venture, the Bidder must submit a separate Form for each member of the Joint Venture.

The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Bidder is any natural person who ultimately owns or controls the Bidder by meeting one or kore of the following conditions-

- 1. Directly or indirectly holding 5% or more of the shares
- 2. Directly or indirectly holding 5% or more of the voting rights
- 3. Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
- 4. Directly or indirectly has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
- 5. Has a significant stake in a company and on whose behalf activity of a company is conducted; or
- 6. Exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee(s) beneficiaries, or anyone who controls the trust.

Date: [insert date]

Procurement Reference No.: [insert procurement reference number]

Page [insert page number] of [insert total number of pages] pages.

To: [insert complete name of Procuring and Disposing Entity]

In response to the invitation for bid dated [insert date of invitation for bid] we hereby submit beneficial ownership information: [select one option as applicable and delete the options that are not applicable]

We hereby provide the following beneficial ownership information.

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#### Details of beneficial ownership

Identity Beneficial Owner	Directly or indirectly holding 5% or more of the shares (Yes/ No)	Directly or indirectly holding 5% or more of the Voting Rights (Yes/No)	Directly or indirectly having the right to appoint a majority of Board of Directors or an equivalent governing body of the Bidder (Yes/No)
[Include full name (Last,			
middle, first),			
nationality,			
country of			
residence,			
telephone			
number(s), email			
address, and			
postal and			
physical			
addresses]			

#### OR

- (i) We declare that there is no Beneficial Owner who has not been disclosed meeting one or more of the following conditions-
  - 1. Directly or indirectly holding 5% or more of the shares
  - 2. Directly or indirectly holding 5% or more of the voting rights
  - 3. Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
  - 4. Directly or indirectly has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
  - 5. Has a significant stake in a company and on whose behalf activity of a company is conducted; or

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6. Exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee(s) beneficiaries, or anyone who controls the trust.

#### OR

- (ii) We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Bidder shall provide explanation on why it is unable to identify any Beneficial Owner]
  - 7. Directly or indirectly holding 5% or more of the shares
  - 8. Directly or indirectly holding 5% or more of the voting rights
  - 9. Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder.
  - 10. Directly or indirectly has a substantial economic interest in or receives substantial economic benefit from, a company, whether acting alone or together with other persons;
  - 11. Has a significant stake in a company and on whose behalf activity of a company is conducted; or
  - 12. Exercises significant control or influence over a person through a formal or informal agreement, and where such ownership, control or interest is through a trust, the trustee(s) beneficiaries, or anyone who controls the trust.

Name of the Bidder: [insert complete name of the Bidder]<sup>1</sup>

Name of the person duly authorized to sign the Bid on behalf of the Bidder: [insert complete name of person duly authorized to sign the Bid]<sup>2</sup>

Title of the person signing the Bid [Insert complete title of the person signing the Bid Signature of the person named above-----

Date signed [insert ordinal number] day of [insert month], [insert year]

<sup>&</sup>lt;sup>1</sup> In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder. In the event that the Bidder is a Joint venture, each reference to "Bidder" in the Beneficial Owner Disclosure Form (including this Introduction thereto) shall be read to refer to the Joint venture member.

<sup>&</sup>lt;sup>2</sup> Person signing the Bid shall have the Power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.

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